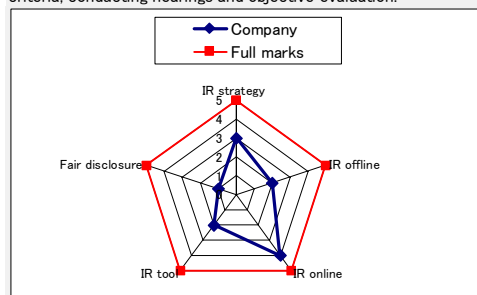


AIT Corporation		(9381 TOKYO)		IR Overall Rating	
【Stock Code】	9381	【Sector】	Industrials	【Market Division】	TOKYO
【Fiscal Year End】	FEB.	【Zip Code】	541-0053	【Telephone Number】	+81-6-6260-3450
【Address】	2-1-6 Honmachi Chuo-ku, Osaka, JAPAN		【Established】	Feb-88	
【Representative】	Hidekazu Yagura		【Contact】	Director Toshiaki Uchida	
【Company Features】		【Share Price】	2,239 yen		
An international freight forwarding specialist. Primarily engaged in sea freight forwarding between Japan and China. Aiming to build a global logistics network centered on its base in China. Expanding into Southeast Asia through M&A of Nisshin Transport Co., Ltd.					

Investor Relations Strategy Analysis	Reference Data	Point	AIT Corporation
1. IR activities (10 points)	89.3%	10	10
2. IR system (10 points)			
IR Dedicated department		10	7
General affairs department	24.0%	4	
Planning department	23.0%	8	
Public relations department	17.0%	3	
Finance department		5	
Accounting department		3	
President's office		6	
The others		2	
3. Management philosophy and operating style (50 points)			
Does top management perform IR activities?	83.6%	50	50
YES		10	10
Activities			
Top management participates in briefing sessions for investors	81.8%	10	10
Top management gives individual interviews to analysts	67.6%	30	30
4. IR communication (80 points)		80	20
Financial settlement briefings	77.7%	10	0
Individual interviews	32.6%	10	10
Overseas briefing sessions	15.9%	10	0
For whom the above activities are conducted?			
Analysts and institutional investors	37.7%	10	0
Individual investors	13.4%	10	0
Is disclosure made fairly?	Priority point	20	10
IR roadshows	50.0%	10	0
5. IR tools (20 points)		30	15
Stockholder communication materials	89.6%	10	5
English materials (annual reports etc.)	42.8%	20	10
6. IR website (100 points)	97.5%	100	68
Is there a web page that clearly states IR?	79.4%	10	10
Top message	45.9%	10	10
Annual securities reports	42.0%	10	10
Statement of accounts	41.5%	10	10
Monthly reports, mid-term plan & handouts etc.	36.2%	10	3
IR calendar	28.5%	10	10
IR videos	23.8%	10	0
E-mail magazines about IR	19.5%	10	0
FAQ	14.6%	10	10
English IR web page	19.4%	10	5
7. IR effect measurement (10 points)			0
Conducting	84.3%	10	5
8. IR annual expenses (10 points)			0
More than 5 million yen	24.0%	10	0
Total		300	175

※In carrying out this analysis, BIR places importance on fair disclosure and uses its unique judgement criteria, conducting hearings and objective evaluation.



	BIR Average	203.7	Viewpoint
General rating	58.3%	66.4%	Very good 270~ ★★★★★
IR strategy	84.0%	63.9%	Good 230~ ★★★★★
IR offline	41.7%	66.9%	Standard 180~ ★★★
IR online	68.0%	67.8%	Below Standard 130~ ★★
IR tool	50.0%	45.5%	Inferior 80~ ★
Fair disclosure	33.3%	64.7%	Problematic 0~ -

BIR-IR STRATEGY ANALYSIS REPORT analyzes and evaluates IR activities of the company covered from 5 viewpoints: IR offline, IR online, IR tool, IR website and IR strategy. KCR Inc. rates the company's IR activities, believing that strategic IR activities have big effects on its stock performance.