BIR-IR STRATEGY ANALYSIS REPORT 07-Nov-25

(3675 TOKYO)

IR Overall Rating

Cross Marketing Group Inc.

n

207

[Stock Code] 3675

Cross Marketing Group Inc

[Sector]

[Market Division] [Fiscal Year End] TOKYO JUN.

[Zip Code] [Telephone Number] 163-1424 +81-3-6859-2250 \*\*\*

[Address] [Representative] [Company Features]

3-20-2 Nishishinjuku Shinjuku-kuu, TOKYO, JAPAN [Established] Miki Igarashi

[Share Price]

[Contact] Dierector Koji Onozuka

Jun-13

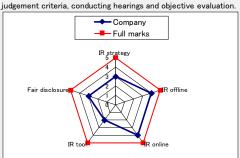
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With one of the largest panel networks in Japan as its business base, Cross Marketing Group Inc. combines digital marketing, data marketing, and insight businesses to provide comprehensive support for resolving issues related to the marketing process.

1. IR activities (10 points) 89 3% 10 2. IR system (10 points) 10 IR Dedicated department General affairs department 24.0% Planning department 23.0% 8 Public relations department 17.0% 3 Finance department 5 Accounting department President's office 6 The others 3 Management philosophy and operating style (50 points) 83.6% 50 Does top management perform IR activities? 10 10 Activities 10 Top management participates in briefing sessions for investors 81.8% 10 Top management gives individual interviews to analysts 67.6% 30 15 4. IR communication (80 points) 80 50 Financial settlement briefings 10 10 Individual interviews 32.6% 10 5 Overseas briefing sessions 15.9% 10 n For whom the above activities are conducted? 37.7% 10 10 Analysts and institutional investors Individual investors 13.4% 10 10 Is disclosure made fairly? Priority point 20 10 IR roadshows 50.0% 10 5 5. IR tools (20 points) 15 Stockholder communication materials 89.6% 10 5 English materials (annual reports etc.) 42.8% 20 10 6. IR website (100 points) 97.5% 100 80 Is there a web page that clearly states IR? 79.4% 10 10 45.9% 10 10 Top message Annual securities reports 42.0% 10 10 Statement of accounts 41.5% 10 10 Monthly reports, mid-term plan & handouts etc. 36.2% 10 10 IR calendar 28.5% 10 10 23.8% 10 10 IR videos E-mail magazines about IR 19.5% 10 14.6% 10 0 English IR web page 19.4% 10 10 7. IR effect measurement (10 points) 0 84.3% 10 Conducting

XIn carrying out this analysis, KCR Inc. places importance on fair disclosure and uses its unique

BIR Average 203 7 Viewpoint ieneral rating 69.0% 66.4% erv good 270 \*\*\*\* R strategy 54.0% 63.9% Good 230 \*\*\* IR offline Standard 180 58.3% 66.9% \*\*\* IR online 80.0% 67.8% R tool Inferior 80 ~ 66.7% 64.7%



8. IR annual expenses (10 points)

More than 5 million yen

The KCR IR analysis report analyzes and evaluates IR activities of the company covered from 5 viewpoints: IR offline, IR online, IR tool, IR website and IR strategy. KCR Inc. rates the company's IR activities, believing that strategic IR activities have big effects on its stock performance.

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24.0%

10 300